

Marc Langenohl

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Dual Citizenship: America/Europe (EU)

CAREER SUMMARY

- Executive Technology Leader with 10+ years of global IS/IT operations experience spanning multiple industries, leveraging expertise to build and lead high-performing teams in designing and implementing scalable systems to deliver optimization, driving robust organizational growth and revenue increases
- Recruited to perform as an executive leader leveraging IS and IT expertise to deliver high-level security guidance and leadership throughout the organization, overseeing 2 teams that include 20 resources in establishing the organizational vision for all core systems and providing successful completion
- Leveraged subject matter expertise to provide strategic compliance and legal direction and guidance to C-Level leadership concerning the IT structure, security, and policies needed to achieve the seamless acquisition/merger of NJOY LLC for \$3.25B
- Introduced the addition of automation into the systems and expanded services from 100 packages a day to over 11K packages a day within 3 years
- Oversaw the launch of 5 pharmacies throughout the US, directing the buildout of all networking equipment, security, access controls, and infrastructure for each location, continuously considering scalability with minimal effort to align with the changing environment

CORE COMPETENCIES

- Strategic & Tactical Infrastructure Planning
- Server & Network Administration
- Start Up & Established Business Expertise
- Technical Troubleshooting & Problem Solving
- Full Life Cycle Project Management
- Global IS/IT & Operational Leadership
- Security & Backup Solutions
- Implementation & Optimization
- Information & Data Security
- Strategic Planning & Execution
- Team Building & Leadership
- Revenue Increases

PROFESSIONAL EXPERIENCE

NJOY LLC – NEW YORK, NY

Senior Director, Information Security and Information Technology

2020 – Current

- Recruited to perform as an executive leader leveraging IS and IT expertise to deliver high-level security guidance and leadership throughout the organization, overseeing 2 teams that include 20 resources in establishing the organizational vision for all core systems and providing successful completion
- Collaborated with stakeholders to develop a roadmap for modernizing the entire technology stack while identifying and managing compliance with crucial security controls, including the development and implementation of information security and technology policies
- Audited the practices of each department and leveraged findings to create and implement strategies and tactics to reduce risk and achieve compliance standards, developing and facilitating company-wide training programs to ensure a complete understanding of both physical and cyber information security risks
- Overcame tremendous obstacles brought on by the COVID-19 pandemic, including developing a strategic plan to transition the business core operations in multiple states throughout the US to an entire work-from-home environment, designing and successfully completing the transition of on-premise workflows and systems into cloud-based solutions
- Performed high-level negotiations and secured the implementation of innovative Manage Service Provider (MSP) and Managed Security Service Provider (MSSP), significantly increasing organizational security while reducing the overhead
- Provided secure and efficient tools and both hardware and software to company employees working in Asia and Europe, supporting further international expansion
- Responsible for budget management and performed as a key decision-maker concerning changes to the infrastructure, including implementation of more efficient and secure firewall/proxy and VPN solutions, antivirus/DLP and CASB protection, Windows/Mac/iOS MDM solutions, comprehensive cloud backup of email/file share and laptop data, and more
- Integral in coordinating the seamless implementation of innovative security standards, including Multi-Factor Authentication and bio-metric credentials for laptop use, as well as the management of encryption on all devices with company data
- Established collaboration and communication with all departments, focusing on reducing bottlenecks, eliminating duplicate software, and centralizing core tools to establish the foundation for a more efficient virtual work environment

- Managed the transition of the 20 internal IS and IT Technology team members to external vendors, delivering cost savings while achieving better results
- Leveraged subject matter expertise to provide strategic compliance and legal direction and guidance to C-Level leadership concerning the IT structure, security, and policies needed to achieve the seamless acquisition/merger of NJOY LLC for \$3.25B

UNITED MEDCO INC – CORAL SPRINGS, FL

Director of IT & Operations

2015 – 2019

- Functioned as the Director of IT and Operations and served as a key architect and designer of the enterprise systems, including the IT infrastructure, security, access control, networking, and servers
- Collaborated with executive leadership to build strategic plans and ensure the needed foundation to support the growth and profitability of the emerging startup throughout all phases of expansion
- Introduced the addition of automation into the systems and expanded services from 100 packages a day to over 11K packages a day within 3 years
- Maintained the operations spanning warehouses, pharmacies, and business offices, continuously monitoring performance and configuring systems to ensure workflow efficiency to support ongoing growth
- Established strong relationships with C-Level leadership, introducing the use of data analysis to drive critical decision-making and communicating regularly to proactively ensure that nothing escapes notice

DRUGPLACE PHARMACY – FORT LAUDERDALE, FL

IT Manager

2011 – 2014

- Served as IT Manager with responsibility for technology and strategy, overseeing server, network, and system reliability and improvements to ensure a foundation supporting organizational growth and success
- Supported the organizational growth of 30 employees to 130 in less than a year, leveraging innovative technology in each department to continuously improve workflow
- Oversaw the launch of 5 pharmacies throughout the US, directing the buildout of all networking equipment, security, access, controls, and infrastructure for each location, continuously considering scalability with minimal effort to align with the changing environment

COLUMBIA UNIVERSITY – NEW YORK, NY

IT Administrator, Earth Engineering

2009 – 2011

- Performed as IT Administrator of the Earth Engineering Center and oversaw the establishment of the IT department and system, ensuring that systems were reliable and the website provided access to critical data
- Oversaw the development and facilitation of various conferences each year, maintaining that all needed technology and technical support was provided

EDUCATION & CERTIFICATIONS

Stony Brook University – BS, Psychology / Business Management

MIT, Sloan School of Management – Cybersecurity for Managers

TECHNOLOGY STACK

Server Software/Services: SaaS | IaaS | PaaS | IIS | Active Directory | Group Policy Management | Microsoft SQL |

Microsoft Azure AD | Microsoft Exchange | 365 | HTML | TCP/IP Configuration | DHCP | DNS | VLAN | Terminal Services | Hyper-V / VMware | Power BI | Intune / JAMF MDM

Operating Systems: Microsoft Server | Microsoft Windows | Mac OS | Linux | iOS | Android

Applications: Sophos / Defender ATP Endpoint Antivirus | Sentinel | Druva / Veeam Backup | Adobe Suite | Microsoft 365 | MIMICAST. Netskope | Remote Desktop | FTP / SFTP | NetSuite | QuickBooks | LogMeIn / TeamViewer Remote Management, QS/I / RX30 | Pharmacy Software | UPS WorldShip | Pitney Bowes Logistics Software

Hard Skills: E-Commerce Development | Desktop/Server Hardware Support | SAN/NAS | Appliances Support | Access Control Systems Support | Technical Troubleshooting | Disaster Recovery | Encryption | Network / Datacenter / Workflow Design

Networking/Phone Systems: Phone Systems (Microsoft Teams, Salesforce, Cloud PBX VoIP, Panasonic PBX,

Counterpath Bria/Five9 Call Center Solutions) | Networking (Cisco Meraki, Ubiquiti, SonicWall, WatchGuard, Linksys, ProSAFE, ProCurve, Firebox Security Appliances, Managed Switches, Access Points, VPN)